



MODULE DESCRIPTION FORM

Module Information معلومات المادة الدر اسية						
Module Title	Principles of administrat		tion	Module Delive	ery	
Module Type	Core			⊠ Theory		
Module Code	TIN101			☐ □ Lecture □ □ Lab		
ECTS Credits				⊠ Tutorial		
SWL (hr/sem)				 □ Practical □ Seminar 		
Module Level		1	Semester o	f Delivery 1		1
Administering Department		Legal management techniques	ι ημέσε	Nineveh Technical Management Institute		gement
Module Leader	Faris salah naj	m	e-mail	Faris_salahalazayi@ntu.edu.iq		edu.iq
Module Leader's	Acad. Title	Lecturer	Module Le	eader's Qualification MS.C		
Module Tutor			e-mail			
Peer Reviewer Name		Name	e-mail	E-mail		
Scientific Committee Approval Date		01/06/2023	Version Nu	1.0 1 .0		

Relation with other Modules				
العالقة مع المواد الدراسية األخرى				
Prerequisite module	None	Semester		
Co-requisites module	None	Semester		





Module Aims, Learning Outcomes and Indicative Contents				
Module Aims	 Providing students with basic concepts related to the administrative activities practiced by the organization and their applications. It enables the student to understand the concept of modern management in the field of work and secretarial work and gain information to work in this field 			
Module Learning Outcomes	 Keeping pace with developments in the technical field. Finding everything useful in the field of administration, business and secretarial work at the regional and international levels. 			
Indicative Contents الم حنويات اللر ش ادي				





Learning and Teaching Strategies			
Strategies	 Delivering lectures and explaining the scientific and practical material to students in detail. Engaging students through discussing topics to enhance their scientific and practical skills. Student groups. Discussing and dialoguing about vocabulary related to the subject. 		



Northern Technical University Nineveh Technical Management Institute



Delivery Plan (Weekly Syllabus)		
	المنهاج األسبوعي النظري	
	Material Covered	
Week 1	Management - development and concepts - modern schools ((Japanese, Situational, Islamic)) and administrative functions	
Week 2	Functions of the facility and environmental factors affecting management: Economic factors - political factors - social factors - technological factors.	
Week 3	The importance of management - levels of managers - patterns of administrative behavior - administrative skills and their sources.	
Week 4	Administrative functions - planning - types of planning - forecasting and its relationship to central planning	
Week 5	Decision making process Programmed and non-programmed decisions - scientific methods in the decision-making process	
Week 6	Administrative regulation The principles used to determine the divisions of the organizational structure in the organization.	
Week 7	Administrative levels and scope of supervision. Validity - its limits - its sources - its types. The relationship between responsibility and authority	
Week 8	Communications - its types - communication networks and factors influencing the communication process. Centralization and decentralization	
Week 9	Stimulus Needs, incentives, motivations, and the influential relationship between them.	
Week 10	Leadership - the difference between leadership and manager - characteristics of leadership - leadership styles.	
Week 11	Control - steps of control - types of control - methods of control	
Week 12	Facility jobs Production management - production plans	
Week 13	Marketing management - components of the marketing plan and their importance, elements of the marketing mix.	
Week 14	Financial management - annual financial plans and their components.	
Week 15	Personnel management - components of the personnel plan Human Resource Management	





Learning and Teaching Resources مصادر النعلم والندر پس			
	Text	Available in the Library?	
Required Texts	 Principles of Management Dr. Shawqi Naji / Iyad Mahmoud Al-Rahim - Reda Abdel Razzaq - Baghdad - 1988 	Yes	
Recommended Texts	2. Principles of public administration/Dr. Khalil Muhammad Al-Shamaa / Baghdad, Iraq - 1990	yes	
Websites			

Grading Scheme	
مخطط آلدرجات	



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